The Business Side of Safety

HOW SAFETY IS INVOLVED IN WINNING THE BID AND MAINTAINING A QUALIFIED WORKFORCE
Introduction

The CareWorks Family of Companies

More than 900 Ohio-based associates delivering customer-focused cost control services to more than 180,000 business customers.
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Introduction
- Companies
- Presenters
- Winning the bid
- Now that you have won the bid...
- Maintaining the workforce
- Questions and contact
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Winning the Bid

- Procurement
- Citations
- EMR/TRIR/DART
- OSHA 300 Logs
- Company Policies
  - ✓ Host Company Policies
- Safety Manuals
- Insurance
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Now that you have won the bid...

- How do you keep safety relevant?
- How do you ensure that your efforts are working?
- What is your process for looking inward?
- Do you really know all of the risk that you are taking on? (Workforce)
  - More work = time to hire
- Tightly crossed fingers is not an OSHA recommended safety measure.
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Maintaining the Workforce

- Is your workforce trained?
- Is your workforce qualified?
- Is your workforce working to your specifications?
- Is your workforce profitable?
- Is your workforce safe?
- Is it time to separate from members of your workforce?
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Questions?

Beverly Westover  
CareWorksComp  
Program Manager  
Phone: (614) 526-7169  
Fax: (614) 210-5585  
Email: beverly.westover@careworkscomp.com

David Hall  
CareWorksComp  
Unemployment Claims  
Examiner/Hearing Representative  
Phone: (614) 932-1593  
Fax: (614) 932-1535  
Email: david.hall@careworkscomp.com

Michael Lorms  
RiskControl360°  
Senior Account Manager  
Phone: (614) 827-0376  
Fax: (614) 210-5568  
Email: mlorms@riskcontrol360.com