



Grant Seeking: It's Not Magic!

January 30, 2009, 8:30 AM to 4:30 PM

at Ohio Hi-Point Career Center, Tech Center Conference Room,
2280 State Route 540 Bellefontaine, Ohio 43311

Presenter: Linda Gatten Butler, MSW, LISW-S, ACSW, Butler Consulting President

Description/ Content: 6 hours of lecture, interaction among participants, coalition building/networking, powerpoint and exercises regarding the grant seeking process using United Way America model.

Who Should Attend: Staff, board and volunteers of all organizations interested in learning more about grant seeking or refreshing grant seeking skills, especially those involved in education as well as social workers, counselors, nurses, social service providers and all others interested in fundraising and grant seeking.

Learning Outcomes:

- Trainee will recognize what a grant is.
- Trainee will understand the grant seeking process, a model for proposal development and tips for writing a fundable proposal.
- Trainee will learn the "3 Rs" of fundraising and grant seeking.
- Trainee will understand how to develop a winning proposal.
- Trainee will experience how to write goals, activities, inputs, outputs and outcomes.
- Trainee will understand ways to find funding and resources.

Professional Affiliations of Presenter: National Association of Social Workers (NASW), Licensed Independent Social Worker with Supervision (LISW-S), Association of Fundraising Professionals (AFP), Alpha Delta Mu- National Social Work Honor Society, Springfield Chapter of the National Council of Planned Giving (SCNCPG), American Association of Grant Professionals (AAGP).

Sponsored by: Ohio Hi-Point Career Center; and CPE's by Butler Consulting- 6.0 Clock Hours CPE (Continuing Professional Education) for Social Workers. Approved Number; RSX030802, by the State of Ohio Counselor and Social Worker and Marriage and Family Therapist Board (accepted by the Nursing Board; Accepted by the CSWMFT Board for Counselors and Marriage and Family Therapists).

Registration: \$99 for all instructional materials including "Measuring Program Outcomes: A Practical Approach" by United Way of America, lunch, parking and 6 CPEs.

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Tech Center Directions: Turn into the campus from 540. Go past the houses and through the gate onto the campus, and turn left. Take that drive down the hill into the student parking lot, and turn right. You will see the glass entrance doors on the building that says Ohio Hi-Point Career Center. Park and enter through the glass doors, and turn right. Enter the building and go straight up the stairs. At the top of the stairs turn to your right and go down the hall to the second door on the left.

Name: _____

Address: _____

Organization: _____ Email: _____ Phone: _____

• Register by January 23rd (no refunds after Jan. 23rd), call 937-399-7192 for information, and make checks for \$99 payable to: Butler Consulting, 270 S. Broadmoor, Springfield, OH 45504; or register at www-Butler-Consulting.com