

# **NetGain Ranked Among Most Elite 501 Managed Service Providers**

Annual MSP 501 Identifies Best-in-Class Global MSP Businesses & Leading Trends in Managed Services

JULY 28, 2020: Channel Futures is pleased to name <u>NetGain Information Systems</u> as one of the world's premier managed service providers, and top MSPs in Ohio, ranking 175 on the prestigious 2020 annual Channel Futures MSP 501list.

This is the eighth year NetGain has made the list. It is most significant given a growing number of global applicants, a fast-paced technology landscape, and a more stringent ranking system that weights items such as long-term health and viability; commitment to recurring revenue; and operational efficiency.

"We aspire to be a leader in our local and technology communities. It's one of the pillars we measure and discuss regularly with employees," said Michael Minnich, CEO. "This award shows we are on the right track with innovative new tools and solutions, like our security bundles supporting basic, advanced and compliance needs."

In addition to its ranking on the MSP 501, NetGain is active in Trust X Alliance with Minnich serving as a facilitator for the Security Affinity Group and Kelly Jones, President and COO, serving as Council President. The company is also active in the Ohio Internet Exchange and is a Pace Setter for the local United Way Campaign.

"These benchmarks are what local businesses should examine when choosing a managed service provider with the experience, skill set, business knowledge and defined strategy to help them succeed in this fast-changing digital landscape," says Kris Blackmon, Senior Content Director, Channel Partners and Channel Futures. "In all of the managed service providers that Ohio has to offer, NetGain stands as a shining example of excellence."

The complete 2020 MSP 501 list is available at Channel Futures.

# **Background**

The 2020 MSP 501 list is based on data collected by Channel Futures and its sister site, Channel Partners. Data was collected online from Mar. 1 through June 30, 2020. The MSP 501 list recognizes top managed service providers based on metrics including recurring revenue, profit margin and other factors.

#### About NetGain

Many SMBs aren't aware of the ways that flawed technology is already limiting their ability to meet strategic objectives. NetGain guides clients in West Central Ohio to measurable business improvement through optimized technology infrastructure. We remove bottlenecks and systemic constraints, so clients can grow without limit. Whether it's a switch to our proprietary fiber network or outsourcing their IT to NetGain, our clients are free to focus on top business priorities. Proudly serving rural electric cooperatives, local government, healthcare, banks, manufacturing and education in Bellefontaine, Sidney, Urbana, Marysville, Dublin and surrounding areas.

### **About Informa Tech**

Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa Tech, a market-leading B2B information provider with depth and specialization in the Information and Communications (ICT) Technology sector. We help drive the future by inspiring the Technology community to design, build and run a better digital world through our market-leading research, media, training and event brands. Every year, we welcome 7,400+ subscribers to our research, more than 3.8 million unique visitors a month to our digital communities, 18,200+ students to our training programs and 225,000 delegates to our events.

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